

# Sage

<b>Contact:</b>	
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# of years in business: current brand	30 years
Product	Intergy EHR
Version (2007 CCHIT minimum)	Version 4
Business Model	Client Server and Application Service Provider
Average time of implementation	3+ months
<b>System Features (all electronic)</b>	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes
<b>PRICING</b>	
Intergy EHR	\$2,750 - \$4,175/physician (regular \$5,500 - \$8,350); \$350 PA/NP (regular \$700)
Intergy Suite (EHR/PM)	\$4,000 - \$6,750/physician (regular \$8,000 - \$13,500); \$500 PA/NP (reg \$1,000)
EHR Template Customization	Included with training
Licensing (per MD, DO, NP, PA)	One time fee see above, no license renewal required.
Renewal required?	No
Frequency?	N/A
# of staff included	8 concurrent users per physician license
Training	Starts at \$5,700 (avg. \$10,000-\$15,000 - varies on practice size)
Trainer	Included with training
Implementation	Included with training
Practice Management Interface	Charged only for another PM, depends on project scope: \$250/hour
e-Prescribing Interface Setup	\$600/year/practice
e-Prescribing Ongoing	\$49/physician/month
Lab Interface Setup	No Charge (see below)
Lab Ongoing	No Charge (see below)
Radiology Interface Setup	No Charge (see below)
Radiology Ongoing	No Charge (see below)
Support	Software support is 20% of Software Licensing ONLY
Frequency?	Client preference: Quarterly, bi-annually, or annually
Support provided via:	Phone / online / onsite
Maintenance	Included with support; hardware maintenace available - not required
Upgrades	Included with support
Training for upgrades?	Yes
Hardware & Peripherals	All equipment available - requirements dependent on practice size
Server	\$2,975 and up, depends on practice size (regular \$3,500+)
Workstation	\$680 and up (regular \$800+)
Monitor	\$170 and up (regular \$200+)
Other (please specify)	see below
Demographics Conversion	Approximately \$3,500 - \$5,000
Other 3rd party products	N/A

## List any and all other costs associated for your product:

Labs and radiology centers part of the Emdeon Business Services network are no charge to practice. HL-7 interface can be done in special instances and will be charged at \$250/hour, and varies upon project scope.

Intergy On-Demand (ASP) available for practices that want the Intergy Suite (EHR/PM)

\$795/month for 1 physician practice

\$595/month/physician for multi-physician practice

Any hardware/training is additional up-front cost

\* NO DISCOUNT FOR ASP

Other Hardware to consider: Tablet PC - approximately \$2,500; High Speed Scanners - \$1,500 - \$3,500; Network - Router, switches, VPN box - cost varies by network size; Printers - \$1,000 - \$2,500

Practice Analytics (ad-hoc reporting tool) - Optional - \$2,500 and up

Practice Portal (practice website, secure messaging, etc.) \$1,000/practice, plus \$1,250/physician, then \$35/month/physician